

XAG P80 drones are frequently bombed, and farmers sigh: they spent more than 60,000 to buy a bunch of junk

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(CCTV Finance "Economic Half Hour") Plant protection drones are a powerful tool for agricultural production, but just recently, the "Economic Half Hour" column received reports from the masses that in some areas, many farmers purchased plant protection drones frequently appear. If the quality problem is not repaired or returned, it will delay the farming time and agricultural affairs.

60,000 yuan to buy back a pile of broken copper and iron, Heilongjiang rice farmers want to cry but have no tears

Yang Zhenbao, a rice grower in Xingsheng Township, Youyi County, Shuangyashan City, planted 300 mu of rice. Over the years, Yang Zhenbao and his wife have invested almost all of their family's income into agricultural machinery.



More than technical parameters and indicators of P80 launched by XAG at the end of 2020 are known as "breaking industry records". At that time, the advertisements of XAG were all over the countryside, and it said: 80 jins medicine box, 120 jins super large spreading, it is a necessary artifact for raising seeds and raising fertilizer.



There are also advertisements that read: no need to go to the ground for surveying and mapping, no cost for drone maintenance, one-year battery warranty, infinite

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functions promoted by XAG P80 that many farmers are moved.
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It was attracted by the large payload, high efficiency and intelligent operation advertised by the P80. After discussing with his family, Yang Zhenbao made a purchase of more than 60,000 yuan in January this year. I used it, but I didn't expect to get the machine until the end of April.




What made him even more unexpected was that the P80 drone had problems when it was first used. At first, it was just the occasional signal, the system was constantly upgraded, and the smart enclosure was unusable. Later, the drone fell for no reason. Later, when the dealer saw that the aircraft had too many failures, he replaced it with a drone.




During the visit, the reporter learned that these farmers who use plant protection drones vividly refer to the abnormal falling to the ground during this use as "exploding drones".

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After experiencing two "explosions", Yang Zhenbao did not dare to use his drone easily. Until July 24, the rice field had to be sprayed with medicine before it had to be taken out for use. Unexpectedly, the drone fell into the rice field again.



To buy this drone, Yang Zhenbao not only borrowed money, but also borrowed some from relatives and friends. I originally thought that in addition to fertilizing and spraying medicine on my own 300 acres of land, I could go out to do some work and earn some extra money, but this wish has now come to nothing.



Yang Zhenbao's experience is not an exception in the user base of XAG P80. Tang Bo is a villager in Entrepreneurship Village, Nongjiang Township, Fuyuan City. He mainly earns a living by raising drones to serve growers. Big guys call people like them "flying hands".

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After XAG launched the P80, Tang Bo was attracted by the powerful features of the advertisement, so he sold the original small drone and ordered a P80 drone. Before the drone arrived, Tang Bo, as in previous years, made an agreement with the cooperative growers in advance, and the determined area exceeded 2,000 mu.



Then, at the end of April, after getting the P80 UAV, Tang Bo's first operation, the UAV suddenly lost control, hit a telephone pole, and the blades were broken. At that time, he rushed to the dealer. The maintenance staff said that the motor had burned two, and the spreader also had a problem. After three or four days of maintenance, it was still not repaired.



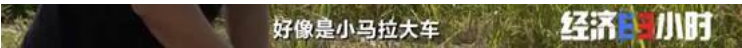
The rice planting time is only ten days. Seeing that the rice planting season is coming to an end, but his drone can't be repaired, Tang Bo hurriedly pushed down all the orders he made in the morning.



In desperation, Tang Bo found the dealer who bought the drone at that time, hoping to return the P80 drone as soon as possible, and then buy another agricultural plant protection drone, so as to catch up with the later rice. Applying fertilizers and fertilizers can also reduce some of the losses. But after many consultations, there has been no clear answer.



On the grounds of Xinxing Village, Hancongou Town, Fuyuan City, the P80 drone ordered by villager Gu Yi at the beginning of the year was thrown here after the last "explosion". He told reporters that whether this drone is Both operational efficiency and battery safety are problematic.





Gu Yi told reporters that at that time, he was still interested in the P80's Ruitu function. XAG claims that the Ruitu function module enables agricultural drones to have the ability to quickly survey and map for the first time, and can fully autonomously fly to shoot, stitch and analyze farmland images, and the surveying and mapping efficiency is more than 80 times that of traditional manual labor.



But after getting the product, Gu Yi found that the actual situation was not what the advertisement said.



Several XAG P80 users in Xinhua Farm, Dongshan District, Hegang City, Heilongjiang Province, due to frequent maintenance, the insurance amount they purchased the drone at that time was almost exhausted. They can't accept it.





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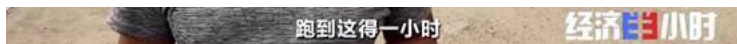
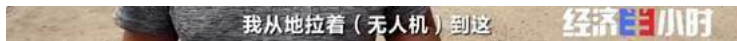
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So they went to the dealer to solve the problem, and what annoyed these users is that every time they went to the dealer, the dealer was dodging and didn't solve any real problems.



With the deepening of the investigation, the reporter learned that hundreds of users are facing the same troubles after purchasing the XAG P80 drone. The main problem they reported was that the content of the propaganda by the dealers did not match the actual situation, frequent explosions, and untimely maintenance, which led to delays in agricultural time and inability to spread fertilizer and pesticides in time.



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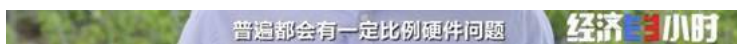
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P80 drone manufacturers respond that upgrades and maintenance are urgent

What is the reason for the frequent failure of the XAG P80 drone? How to deal with the rights and losses of users? The reporter also contacted the person in charge of Guangzhou XAG Technology.



Gong Quqin told reporters that there are three main reasons for the problem of many failures: First, the overseas epidemic has led to a shortage of chips, which makes the delivery cycle of drones longer than in previous years, and there is not enough time to train dealers and users. The proportion of failures caused by improper maintenance has increased significantly.



In addition, the load advertised by some dealers does not match the load marked by the company on the P80 UAV products, which is suspected of being misleading, which also leads to problems such as overloading and overweight when users use it;



Second, the take-off and landing site of the XAG P80 drone must have a stable mobile phone network signal, but the Heilongjiang area is vast and the land area is large, the mobile phone network signal in the field is weak, and there will be no connection, delay, etc. The third is the shortage of the supply chain of parts and the insufficient capacity of after-sales service outlets, resulting in a large backlog of some faulty equipment and a long maintenance cycle.



After the problem of XAG P80 UAV in Heilongjiang broke out, on May 24, XAG Company set up a technical team of 40 people from Guangzhou R&D Center to assist local dealers in Heilongjiang to repair and deal with the failure.



At the same time, an exclusive parts warehouse is established locally, and the national resources are sent to the northeast for supply. At the same time, online training for dealers across the country was held, and targeted after-sales service training was carried out mainly for fault problems in the Northeast.



A total of more than 2,000 XAG P80 drones have been sold in Heilongjiang. At present, in response to the problems reported by users, in addition to repairing and replacing parts and extending the insurance period, they also plan to carry out inspections on qualified XAG P80 drones. Return and exchange processing.



Half-hour observation: problem solving is the biggest driving force for the development of science and technology enterprises

Modern agricultural production is becoming more and more technological, and agricultural plant protection drones have rapidly become popular in rural areas in recent years, greatly improving the efficiency of planting and post-plant protection. This year's Central Document No. 1 also emphasized once again: to ensure food security, and to consolidate "grain storage in the ground and technology."

be produced in all farmland in China. The problems that need to be solved are also education estate very different. "Storing grain in technology" has put forward higher requirements. As the person in charge of the enterprise said, the least fear of technology enterprises is to solve the problems existing in the actual application of products. There are many problems solved, and the scientific and technological strength of China's agricultural machinery It is also truly improved, and the country's agricultural production can truly be helped. We also hope that Jifei Company will comprehensively investigate the problems, make up for the shortcomings as soon as possible, and work with the vast number of farmers and users to create better products and more productive land.

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